



SOUND ASSOCIATES, INC.

PRICE LIST
GALAPRO APP FEE SCHEDULE

JANUARY 1, 2023



GALA PRO MOBILE APP

Your Theater Connection

CONTACT US:

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Tel. 212-757-5679 Fax. 212-265-1250 Toll Free. 888-772-7686
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	DESCRIPTION	PRICE
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EQUIPMENT INSTALLATION / SALE			
ONE TIME COST – PER VENUE / SPACE	MS-2 - SYSTEM	GalaPro base station computer, audio interface, midi interface, rack shelf and uninterruptible power supply	\$5,300
	CS-6	Show Control Automation System	\$4,995
	In-House WIFI network required to meet GalaPro Specs Labor and travel expenses not included.		

APP FEES (PER WEEK PER PRODUCTION)			
FEE PER WEEK FOR TOURING PRODUCTIONS EQUIPPED WITH EXISTING GALAPRO CONTENT			
PER PRODUCTION (WEEKLY)	APP FEE AUTOMATED	Automated Cueing - app fee per week, for show week(s) only	\$400
	APP FEE MANUAL	Manual Cueing - app fee per week, for show week(s) only <i>Discounts available on extended runs of 8 or more weeks available for Regional Productions, Manual Cueing</i>	\$200

 SERVICES - SELF PRODUCED - (ONE-TIME FEE PER PRODUCTION)			
PER PRODUCTION (ONE-TIME FEE)	UPLOAD FEE	Upload Fee* – Upload for script that conforms to GalaPro formatting needs. <i>*Script processing takes approximately 3 weeks.</i>	\$1,200
	SCRIPT DEVELOPMENT	Script Caption Development – Additional fee for scripts that do not comply with GalaPro formatting needs. Applies to both of above fees.	\$1,250

OPTIONAL - SERVICES (ONE-TIME FEE PER SERVICE)			
PER PRODUCTION OPTIONAL SERVICES (ONE- TIME FEE)	SCRIPT MODIFICATION	Script Modification* – Updating from existing GalaPro scripts. <i>*Not to exceed 10 hours of editing</i>	\$500
	LANGUAGE TRANSLATION BASIC	Western European language translation – estimate. (Spanish, Portuguese, French etc.) <i>Prices may vary depending on language and script size</i>	\$2,750
	LANGUAGE TRANSLATION NON- WESTERN	Non-Western language translation – estimate. <i>Prices may vary depending on language and script size</i>	\$3,225
	CART PERFORMANCE	System used for real-time captioning. License fee per performance (CART operator not supplied).	\$200



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Expiration Date: This price list supersedes all previous price lists. Prices are subject to change without notice.

Billing Structure: The GalaPro Client pays the onboarding and weekly app fee. Weekly app fee is waived in the event there are no performances in a given week (i.e., "the house is dark") at that venue where System is installed. All fees will be billed once the script is uploaded and made available on the app.

Production extension / closing: If the production extends performances past the original closing date, the weekly rate will be billed in advance in a lump sum for the additional weeks. The rate will correspond to the rate listed above. If production closes early, a credit for weeks billed will be applied upon request.

Payment Terms: Invoices are due upon receipt of the invoice.

Payment Terms - Installation: Unless explicitly agreed upon by both customer and vendor prior to commencement of work, payment will be due in full upon completion of the work or services provided.

Payment Terms – Services: Service fees are billed in advance and only charged after services are made available. All invoices for services are payable within fifteen (15) days after the invoice date (Net 15).

Repair Authorizations: If a component of the system does not function properly, please contact our tech department for system diagnostics. If the component is unresponsive and needs to be repaired or replaced, please contact our sales department to receive a Repair Authorization (RA) number. When returning a warranty repair please supply a bill of sale showing purchase date. All repairs must be shipped freight prepaid (except warranty repairs). No freight collection shipments will be accepted.

Taxes: The customer is responsible for payment of all applicable federal, state, and local taxes and assessments (including sales, use and similar taxes) levied on the transaction(s). Sales tax will be collected unless a valid tax exemption certificate is supplied.

International: All payments to be made in U.S. dollars unless otherwise specified in the quotation. The customer shall bear all Taxes, tariffs, and freight charges.

Shipping: All equipment and parts will be shipped FOB New York, NY. Shipping and handling charges will be added to the final invoice.

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